

PRESS RELEASE

VETERAN CIO TURNS TO MUGATO FOR VISIBILITY ACROSS 200+ ACQUISITIONS



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For CIOs running enterprise infrastructure, the hardest problem is often the most basic one: knowing exactly what you have. That was the challenge facing Henrik Amsinck, a seasoned CIO with decades of experience leading IT at major companies including toy manufacturer LEGO, Danish telecom TDC and most recently as CIO of global healthcare services provider Falck.

Years of aggressive acquisition had left the organization operating largely blind. Documentation was outdated at best and often missing entirely. Hundreds of acquisitions meant hundreds of different IT environments, a complex landscape that was difficult to understand, let alone manage. And in healthcare, the stakes are non-negotiable: service disruptions directly impact patient care.

Seeing the truth, non-intrusively

Henrik implemented Mugato to gain real-time visibility into the infrastructure, without installing agents or disrupting operations. Mugato automatically maps the entire application landscape, typically producing a first blueprint in around two weeks.

“For the first time we saw a precise X-ray of our entire domain in terms of clusters of servers, utilization parameters and configuration data. We never had that fine-grain understanding of our own domain before.”

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Immediate ROI through server consolidation

The first use case paid for itself. Mugato identified numerous applications and servers running at less than 50% capacity, enabling immediate rightsizing and substantial savings.

“We immediately saw that we could lower the number of servers, and

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there was so much money in that exercise that we instantly had a surplus on our Mugato investment. Mugato is one of the few products that actually makes money for you. When we are done with all eight use cases for Mugato, we will probably have made our money back five-fold.”

The initial win opened the door to a broader, data-driven approach, from safely consolidating legacy domains and switching off "ghost" services no longer in use, to automating certificate and service-account management, feeding live data into the CMDB, forecasting cloud migration costs, and gathering the traffic data needed to design microsegmentation for a zero-trust architecture.

“Henrik's experience captures exactly why we built Mugato,” said Christian Stendevad, CEO of Mugato. “Enterprise leaders shouldn't have to make critical infrastructure decisions on incomplete information. When you can see your entire estate in real time, consolidation, security and modernization stop being guesswork, and, as Henrik found, the business case often pays for itself.”

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About Mugato

Mugato provides enterprise-grade IT infrastructure discovery and dependency mapping solutions that enable organizations to execute complex infrastructure projects with confidence. Trusted by global enterprises across regulated industries, Mugato's platform delivers the visibility and insights required to reduce risk, accelerate timelines and ensure business continuity during critical infrastructure transformations.

For more information, visit www.mugato.com.

Media contacts

Martha Chrisander, Director of Marketing

marthac@mugato.com

+45 50 84 29 70

Christian Stendevad, CEO

christians@mugato.com

+45 27 29 50 02